Upper. Arlington Community Center Financial Modeling

September 22, 2020





Assumptions

- Community Center will be 100,000 square feet
- Construction will be \$400 per square foot
- \$40M in Capital Expenses
- Annual operating expenses will be approximately \$40 per sq ft



TIF Funding

TIFs (in annual dollars available)*

Kingsdale Core \$55,000

Arlington Crossing \$163,000

Kingsdale West \$45,000

Kingsdale Continental \$1M

TOTAL \$1.26M

^{*} Length of TIFs vary



Other Capital Funding Sources

Bed Tax \$500,000 (annual)*

General Fund Cash \$7M

TIF \$1.26 (annual)

* Bed Tax can also be used for operating expenses



Annual Debt Payments

| Total Cost | \$40M | |
|--------------------------------------|-----------------|--|
| Less Cash | \$7M | |
| \$33M 2% for 30 years | \$1.5M per year | |
| \$33M 3% for 30 years | \$1.7M per year | |
| Total Available for Capital Expenses | \$1.73M | |



Annual Debt Payments with Private Fundraising

| Total Cost | \$40M | |
|--------------------------------------|-----------------------|--|
| Less Cash | \$6M | |
| Private Fundraising | \$4M (10%) | |
| \$30M 2% for 30 years | \$1.33M per year | |
| \$30M 3% for 30 years | \$1.41M per year | |
| Total Available for Capital Expenses | \$1.73M | |
| Bed Tax Available for Operating | \$300,000 - \$400,000 | |



Operating Budget Assumptions

| | Size | Total Budget | Per Sq Ft | % Cost Recovery |
|-----------------|---------|--------------|-----------|--------------------|
| Dublin | 110,000 | \$4M | \$36.36 | 50% |
| Westerville | 96,000 | \$3.6M | \$37.50 | 85% |
| Worthington | 72,000 | \$3M | \$41.66 | 70% |
| Upper Arlington | 100,000 | \$4M | \$40 | 75% |



Operating Expenses

Assuming 75% Cost Recovery

- \$4M Annual Budget
- \$3M in memberships, class fees, daily admissions, and rentals
- \$1M annual contribution from the General Fund

Note: The City is currently spending \$700,000 on personnel that would normally be part of a community center.



Bed Tax

- Pre-COVID, City was receiving approximately \$275,000 annually from first hotel on Lane Ave.
- Second hotel will open Sept. 2020
- If Capital outlay is \$30M or below (with private fundraising)...
- And TIF projections are consistent with model...
- Between \$300,000 and \$400,000 of Bed tax could be available to defray annual operating expenses



Alternative: Income Tax

- Westerville allocates .25% of income tax rate toward Parks and Recreation
- If Upper Arlington allocated .1% of income tax rate toward P&R it would provide \$1.1M
- Allocating .2% of income tax of 2.5% rate toward P&R would provide \$2.2M
- Parks is currently averaging \$1.72M in 10yr CIP



Summary

- \$40M cost of constructing a Community Center can be funded via TIF and Bed Tax
- If debt issuance is lowered to \$30M, bed tax can help cover 30-40% of the annual operating gap

